

## SPRING IS IN THE AIR...

Well the clocks have changed, the daffodils are out in full force and the sun is shining (well two out of three isn't bad hey!). Seriously though the weather is starting to warm up and people are slowly coming out of their winter hibernation. That's great news for us – more people out and about to flyer and card, and people are less likely to be put off the idea of placing catalogues due to bad weather... for the next 6 months people will be joining Kleeneze in hordes – the question is will they be joining YOUR team?

As some of you know we are back to doing group activity **every** Tuesday in Cornwall. Anyone in the team is more than welcome to come along, we will keep you posted with ITS or email messaged to let you know the venue each week.

For those of you further away (and the locals too!) we are also capable of doing 3 way calls now. If you want to get up to speed fast with your follow up calls, or improve your techniques then come back to us and we'll arrange a session. Our new online info pack website [www.earn-eZ.com](http://www.earn-eZ.com) is currently being approved, we're hoping to have that online within 10 days and will keep you all informed – should be a great tool for everyone in the team!

Lastly – check out the meetings on page 2 – loads going on so don't miss out!

### Email loops

Everyone with an email address really should be on both Gavin Scott's and John Hawkes' email loops. If you're not already, then send an email to both of the email addresses below to ensure you don't miss out on important information:

[buzzinternational-subscribe@yahoogroups.com](mailto:buzzinternational-subscribe@yahoogroups.com)  
[gavin.scott@virgin.net](mailto:gavin.scott@virgin.net)

If any of you don't have an email address and would like a free one – get in contact with us and we can provide you with one!

### Welcome New Distributors

Lisa Black  
Sharon Riley

Welcome to the team – if you need anything at any time just pick up the phone or send us an email!

### Top retailers (Over 1000BP)

1. Su & Clint – 2381.95
2. Bill & Cress – 1752.20
3. Tracy Deakin – 1157.29
4. Lee & Nat – 1146.73

**Sterling effort – well done!**

### New Levels Achieved

**Lee & Nat**  
**10% & 13%**

Well done guys! 2 levels in your first period... superb!

Remember – success is a journey, not a destination... keep charging!

## [www.YourOwnWebsite.com](http://www.YourOwnWebsite.com)

Well last month I said that the new websites system would be on line by the end of period three... well we're only very slightly behind!

We now have full professional translation into Dutch and German of the website text and we're working around the clock to get the system finished and ready – should be by the end of the week. Look out for an email or ITS message when the site is up and running, or checkout [www.mlm-websites.com](http://www.mlm-websites.com) for news...

### Group Performance

**Sales this period**

**£8994.05**

**Previous best**

**£11,013.32**

*Produced by*  
Bill Deakin & Cressy Chapman  
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*Kleeneze*  
Independent Distributor

### **Questions or comments?**

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## Period 4 – March / April 2006

Friday	Saturday	Sunday	Monday	Tuesday	Wednesday	Thursday
24	25	26	27	28 Edinburgh BOM	29 Launceston & Somerset BOMs	30
31	1 Kehelland Sizzle & PhoneTraining	2	3	4	5	6
7	8 Newport Network Training	9	10	11 Edinburgh BOM	12 Redruth BOM	13
14	15	16	17	18	19	20

**Book Review – by Tracy Deakin**  
**YOU CAN'T AFFORD THE LUXURY OF A NEGATIVE THOUGHT**  
*A GUIDE TO POSITIVE THINKING*

**JOHN-ROGER & PETER McWILLIAMS**  
**ISBN 0-00-710756-0**

Negative thinking wears us down, leaving us feeling powerless, as though happiness and success are only for other people. It's a bit like a disease - you can have it, you can catch it from someone else and you can even pass it on. But the longer you leave negative thoughts untreated, the worse they will make you feel. Negative thinking is powerful stuff - it can even make you physically ill - and it will certainly make it harder for you to recover if you do become ill.

Fortunately there is one thing more powerful than a negative thought - and that is of course a positive one!

Written in 2 - 3 page chapters this is a very easy book to read and also has many positive affirmations which you can borrow or steal to use yourself, the one that i have borrowed from this book has made a big difference to the last few days alone! and i have not yet finished reading this marvelous book.

### **INCOME TAX**

Anyone becoming self employed must fill in a SE1 form its very simple and basic but if you delay this form for a period exceeding 3 months you will incur a £100 fine!!! You can appeal against this fine after it is issued on the grounds of low income. If your income is under £4345 the tax office will reimburse the £100 fine. To appeal you will need a CF10 form for small earnings exceptions. These forms are available from the help line for newly self employed call 0845 154515 **This applies to both people who are only self employed and for those also employed alongside there own business.**

### **OTHER USEFULL CONTACT DETAILS**

Newly self-employed... [www.hmrc.gov.uk/starting-up](http://www.hmrc.gov.uk/starting-up)  
 Self assessment... [www.hmrc.gov.uk/sa](http://www.hmrc.gov.uk/sa)  
 Self assessment help line... 0845 900044  
 National insurance... [www.hmrc.gov.uk/nic](http://www.hmrc.gov.uk/nic)  
 Self-employment contact centre... 0845 9154655